

## Lantheus 2022 Investor Day

May 17 | New York City

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## Welcome & Opening Remarks



Mark Kinarney Senior Director, Investor Relations

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### Safe Harbor and Non-GAAP Financial Measures

#### **Cautionary Statement Regarding Forward-Looking Statements**

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, that are subject to risks and uncertainties and are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements may be identified by their use of terms such as "anticipate," "confident," "continue," "could," "estimate," "expect, "guidance," "intend," "introduce," "may," "momentum," "plan," "predict," "progress," "project," "promising," "target," "would" and other similar terms. Such forward-looking statements are based upon current plans, estimates and expectations that are subject to risks and uncertainties that could cause actual results to materially differ from those described in the forward-looking statements. The inclusion of forward-looking statements should not be regarded as a representation that such plans, estimates and expectations will be achieved. Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law. Risks and uncertainties that could cause our actual results to materially differ from those described in the forward-looking statements include: (i) continued market expansion and penetration for our established commercial products, particularly DEFINITY, in the face of segment competition and potential generic competition, including as a result of patent and regulatory exclusivity expirations; (ii) our ability to continue to grow PYLARIFY as a commercial product, including (A) our ability to obtain United States Food and Drug Administration ("FDA") approval for additional positron emission tomography ("PET") manufacturing facilities ("PMFs") to manufacture PYLARIFY, (B) the ability of PMFs to manufacture PYLARIFY to meet product demand, (C) our ability to sell PYLARIFY to customers, and (D) our ability to obtain and maintain adequate coding, coverage and payment for PYLARIFY, and (E) our ability to establish PYLARIFY as a leading PSMA PET imaging agent in a competitive environment in which other PSMA PET imaging agents have been approved and additional ones are in development; (iii) the global Molybdenum-99 supply; (iv) our ability to use in-house manufacturing capacity and our ability to use our inhouse manufacturing capacity; (v) our ability to successfully launch PYLARIFY AI as a commercial product; (vi) the continuing impact of the global COVID-19 pandemic on our business, supply chain, financial conditions and prospects; (vii) the efforts and timing for clinical development of our product candidates and new clinical applications for our products, in each case, that we may develop, including 1095 and LMI 1195, or that our strategic partners may develop, including flurpiridazfluorine-18 ("F 18"); (viii) our ability to identify and acquire or in-license additional diagnostic and therapeutic product opportunities in oncology and other strategic areas; (ix) the potential reclassification by the FDA of certain of our products and product candidates from drugs to devices with the expense, complexity and potentially more limited competitive protection such reclassification could cause; and (x) the risk and uncertainties discussed in our filings with the Securities and Exchange Commission (including those described in the Risk Factors section in our Annual Reports on Form 10-K and our Quarterly Reports on Form 10-Q).

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#### **Non-GAAP Financial Measures**

The Company uses non-GAAP financial measures, such as adjusted net income and its line components; adjusted net income per share - fully diluted; and free cash flow. The Company's management believes that the presentation of these measures provides useful information to investors. These measures may assist investors in evaluating the Company's operations, period over period. However, these measures may exclude items that may be highly variable, difficult to predict and of a size that could have a substantial impact on the Company's reported results of operations for a particular period. Management uses these and other non-GAAP measures internally for evaluation of the performance of the business, including the allocation of resources and the evaluation of results relative to employee performance compensation targets. Investors should consider these non-GAAP measures only as a supplement to, not as a substitute for or as superior to, measures of financial performance prepared in accordance with GAAP.

### Today's Agenda

### 9:00 AM

Welcome and Opening Remarks Mark Kinarney, Senior Director, Investor Relations

#### Vision and Strategy for the Next Phase of Growth Mary Anne Heino, President and CEO

#### **PYLARIFY – Prostate Cancer Franchise Overview**

Paul Blanchfield, Chief Commercial Officer Etienne Montagut, Chief Business Officer Aseem Anand, VP of Digital Solutions

#### **PYLARIFY Key Opinion Leader Panel**

Moderator: Bela Denes, M.D., VP, Medical Affairs E. David Crawford, M.D., Professor of Urology, University of California San Diego Michael Morris, M.D., Section Head, Prostate Cancer, Memorial Sloan Kettering Cancer Center

### 10:25 AM Q&A

### 10:45 AM Break

### 10:55 AM

#### **DEFINITY – Microbubble Franchise Overview**

Paul Blanchfield, Chief Commercial Officer Etienne Montagut, Chief Business Officer

## Uniquely Positioned for Radiopharmaceutical Renaissance

Moderator: Bela Denes, M.D., VP, Medical Affairs Jean-Claude Provost, M.D., Interim Chief Medical Officer

#### **Executing the Growth Strategy** Etienne Montagut, Chief Business Officer

Etienne Montagut, Chief Business Office

**Financial Highlights** Bob Marshall, CFO and Treasurer

Closing Comments Mary Anne Heino, President and CEO

11:55 AM Q&A



# Vision and Strategy for the Next Phase of Growth



Mary Anne Heino President and CEO

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### Key Messages



65+ Years of Industry Leadership and Innovation from our diversified portfolio



Proven Operational and Commercial Capabilities

to capture significant growth opportunities and sustain them over the long-term



Seasoned Leadership Team with deep expertise and strong execution track record of delivering long-term stakeholder value



**Committed to Optimizing Value** by maximizing portfolio opportunities under our stewardship

### Proven Management Team with Deep Industry Expertise

**Robert Marshall** 

Chief Financial Officer and

Previously: Zimmerbiomet,

Brown and Williamson Tobacco

**Etienne Montagut** 

Previously: GE Healthcare, Ipsen

Chief Business Office

Treasurer

2018

2018



#### Mary Anne Heino

President and Chief Executive Officer 2013

Previously: Janssen, Centocor, Inc, Angleini, Labopharm



Paul Blanchfield Chief Commercial Officer 2020

Previously: Takeda, Shire, McKinsey & Company



#### **Daniel Niedzwiecki**

SVP – General Counsel and Corporate Secretary 2013







### Carol Walker SVP – Quality 2015

2015

Previously: Nova Biomedical, Siemens, IMDx, Bayer Diagnostics



Vivian Yao

Chief Human Resources Officer 2021

Previously: Johnson & Johnson, Jabil, GE



Jean-Claude Provost, M.D.

Interim Chief Medical Officer 2022

Previously: Theranostics Consulting, GE Healthcare, Pfizer, Bayer, Merck-Serono



Linda Lennox Chief of Staff & VP, Corporate Communications

2020

Previously: AMAG, Critical Therapeutics, Putnam Investments

### Seasoned and Experienced with a Strong Track Record of Value Creation

### Lantheus Holdings Snapshot (NASDAQ: LNTH)

600+

**KEY STATISTICS** 

\$425.2M

Market Cap<sup>3</sup> **Total Employees** 2021 Revenue **REVENUE DIVERSIFICATION** First and best-in-class PSMA PET<sup>1</sup> 25% YoY Growth imaging agent for prostate cancer 2020 2021 \$425M #1 Ultrasound enhancing agent 1% Other Radiopharmaceutical Oncology \$339M Strategic Partnerships & Other 6% in the U.S. for almost 20 years<sup>2</sup> **Other Precision Diagnostics** 3% 6% 3% **PYLARIFY** 10% 11% Emerging therapeutic platform and capabilities with AZEDRA TechneLite 22% 25% Nearly 50 years of expertise in development and commercialization of radiopharmaceuticals 55% 58% DEFINITY

~\$4.0B

**TOP PRODUCTS** 

\$0.49

2021 Adj. EPS









(1) Positron Emission Tomography (2) DRG Echo Monthly Monitor (3) As of 5/10/22

#### A HISTORY OF INDUSTRY FIRSTS

<b>1956</b> <b>Founded</b> as New England Nuclear		<b>1977</b> First to launch a radiopharmaceutical for non-invasive assessment of coronary artery disease with <b>Thallium-201</b>		2001 Launched DEFINITY, the leading U.S. echocardiography contrast agent		2018 First to launch a radiopharmaceutical treatment for PPGL <sup>1</sup> in U.S. with <b>AZEDRA</b>		2021 First to launch a commercially available PSMA PET imaging agent in U.S. with <b>PYLARIFY</b>	2022 & ONWARD
owned begins		mmercially First to cyclotron Techne producing myoca armaceuticals imagin		launch Lai etium-99m labeled a N		2015 antheus becomes NASDAQ listed ompany		2020 antheus acquires rogenics harmaceuticals	ACCELERATE POSITION DIVERSIFY

### Competitive Advantages to Sustain Growth and Innovation



### Well Positioned to Find, Fight And Follow<sup>®</sup> Disease to Deliver Better Patient Outcomes

### Our Strategy for Long-term Profitable Growth



#### Poised to Take Advantage of Renaissance in Radiopharmaceuticals

### Experienced and Engaged Board of Directors



#### Brian Markison Chairman of the Board

Chairman of the Board CEO & Director of Osmotica Holdings, SCSp

2012



Mary Anne Heino President & CEO Lantheus Holdings 2015



Minnie Baylor-Henry President of B-Henry & Associates 2022



**Dr. Gérard Ber** Co-Founder & former COO, Advanced Accelerator Applications 2020



Samuel Leno Former EVP & COO, Boston Scientific 2012

Heinz Mäusli Former CFO, Advanced Accelerator Applications

2020



Julie McHugh Former President of Centocor, Inc.

2017



Gary J. Pruden Former EVP, Worldwide Chairman, Johnson & Johnson

2018



**Dr. James H. Thrall** Former Chairman of the Department of Radiology at the Massachusetts General Hospital

2018

#### **SKILLS MATRIX**



#### **BOARD ATTRIBUTES**



### Key Takeaways



65+ Years of Industry Leadership and Innovation from our diversified portfolio



Proven Operational and Commercial Capabilities

to capture significant growth opportunities and sustain them over the long-term



Seasoned Leadership Team with deep expertise and strong execution track record of delivering long-term stakeholder value



### **Committed to Optimizing Value** by maximizing portfolio opportunities under our stewardship



## **Prostate Cancer Franchise**



**Paul Blanchfield** Chief Commercial Officer



Etienne Montagut Chief Business Officer



**Aseem Anand** VP of Digital Solutions

### Key Messages



Significant Market Opportunity \$1.1B+ U.S. PSMA PET TAM<sup>1</sup>



#1 PSMA PET Imaging Agent with First Mover Advantage strong PYLARIFY adoption-to-date



Significant Long-Term Growth Potential

through partnerships and future market expansion

(1) Addressable market based on current management estimates, internal data and observed market price.

### Prostate Cancer (PCa) 2nd Most Common Cancer in U.S Men



### Find, Fight and Follow<sup>®</sup> Serious Medical Conditions

(1) American Cancer Society. Cancer Facts & Figures 2022. American Cancer Society; Atlanta, Ga. 2022; (2) Ceci & Fanti. PSMA-PET/CT imaging in prostate cancer: why and when. Clinical and Translational Imaging volume 7, pages 377–379 (2019).; (3); National Cancer Institute – Financial Burden of Care (2020 estimate); (4) Cancer stat facts: prostate cancer. National Cancer Institute Surveillance, Epidemiology, and End Results Program. Accessed February 19, 2021. https://seer.cancer.gov/statfacts/html/prost.html

### **PSMA PET Imaging Can Enhance Therapeutic Decision Making**

#### **Conventional Imaging Challenges in PCa**

In the biochemical recurrent (BCR) setting, conventional imaging offers limited utility, potentially compromising therapeutic decision making<sup>1,2</sup>

- Bone scans and CT scans can detect bone, nodal and soft tissue metastasis, but lack sensitivity for early lesion detection<sup>3</sup>
- Conventional imaging offers limited utility in detecting BCR lesions at PSA levels <1.0 ng/mL<sup>4</sup>
- CT scans and MRIs are less likely to detect metastatic tumors between 4-8 mm<sup>3,5</sup>

#### Advantages of PSMA PET Imaging

PET imaging has the potential to improve disease localization, thus enhancing therapeutic decision-making<sup>1,2,6</sup>

- PSMA PET can detect lesions between 4-8 mm, and therefore has a higher detection rate<sup>3,5</sup>
- PSMA PET is also effective at lower PSAs<sup>3</sup>

### **PYLARIFY Can Address Significant Unmet Medical Need**

(1) Hofman MS, Lawrentschuk N, Francis RJ, et al; proPSMA Study Group Collaborators. Prostate-specific membrane antigen PET-CT in patients with high-risk prostate cancer before curative-intent surgery or radiotherapy (proPSMA): a prospective, randomised, multicentre study. Lancet. 2020;395(10231):1208-1216. doi:10.1016/S0140-6736(20)30314-7;; (2) ousseau E, Wilson D, Lacroix-Poisson F, et al. A prospective study on 18F-DCFPYL PSMA PET/CT imaging in biochemical recurrence of prostate cancer. J Nucl Med. 2019;60(11):1587-1593. doi:10.2967/jnumed.119.226381; (3) Mena E, Lindenberg ML, Turkbey IB, et al. 18F-DCFPYL PET/CT imaging in patients with biochemically recurrent prostate cancer after primary local therapy. J Nucl Med. 2020;61(6):881-889. doi:10.2967/jnumed.119.234799; (4) Taneja SS. Imaging in the diagnosis and management of prostate cancer. Rev Urol. 2004;6(3):101-113.; (5) Pienta KJ, Gorin MA, Rowe SP, et al. A phase 2/3 prospective multicenter study of the diagnostic accuracy of prostate specific membrane antigen PET/CT with 18F-DCFPYL in prostate cancer patients (OSPREY) [published online ahead of print, February 26, 2021]. J Urol. doi:10.1097/JU.0000000000001698; (6) Li R, Ravizzini GC, Gorin MA, et al. The use of PET/CT in prostate cancer. Prostate Cancer Prostatic Dis. 2018;21(1):4-21. doi:10.1038/s41391-017-0007-8

### \$1.1B+ U.S. PSMA PET TAM

\$92.8M in PYLARIFY Sales for 1Q'22 = ~34% Annualized Penetration



### **Potential to Expand TAM with Expanding Therapeutic Utilization**

(1) Scher HI, Solo K, Valant J, Todd MB, Mehra M. 2015. Prevalence of Prostate Cancer Clinical States and Mortality in the United States: Estimates Using a Dynamic Progression Model. PloS one 10: e0139440. Based on: CDC.gov, SEER Database, NCCN.org and Axiom Primary and Secondary Market Research and Analysis, validated by Bohm Epidemiology 2020. (2) Market research interviews, survey, and analysis, Wenzel 2021 Prostate, Nezolosky 2018 J. Clin. Oncol., Agrawal 2020 JAMA. (3) For the treatment of adult patients with PSMA-positive metastatic castration-resistant prostate cancer ("mCRPC") who have already been treated with other anticancer treatments (androgen receptor pathway inhibition and taxane-based chemotherapy).

## PYLARIFY | First Commercially Available PSMA PET Imaging Agent





#### **PYLARIFY Indication:**

Indicated for positron emission tomography (PET) of prostate-specific membrane antigen (PSMA) positive lesions in men with prostate cancer:

- with suspected metastasis who are candidates for initial definitive therapy
- with suspected recurrence based on elevated serum prostate-specific antigen (PSA) level



### Game Changer to Find, Fight and Follow<sup>®</sup> This Important Disease

PYLARIFY | #1 PSMA PET Imaging Agent with Significant Momentum



### First Commercially Available PSMA PET Imaging Agent

(1) Revenue guidance as of April 29, 2022

### PYLARIFY | Advantages to Sustain Market Leadership



### PYLARIFY | Clinical Differentiation

### **Comparative Imaging:** PYLARIFY & PSMA-11<sup>1,2</sup>



<sup>18</sup>F-DCFPyL

68Ga-PSMA-11

PYLARIFY® detected additional PSMApositive lesions in 21% of patients (3 of 14) when compared to 68Ga-PSMA

### **PYLARIFY Change Management Data**



In patients with BCR PCa, nearly two-thirds of patients (131/205) who received PYLARIFY after uninformative standard imaging had a change in intended disease management plan based on the PYLARIFY scan findings<sup>3-5</sup>

(1) 18F-PyL=18F-DCFPyL; 68Ga-PSMA=68Ga-PSMA-11.; (2) Dietlein F, et al. J Nuci Med.2017;58:947-952. 2. Dietlein F, et al. Mol Imaging Biol.2015; 17(3): 575-84; (3) 131 (64%) of evaluable patients had a change in intended management after PYLARIFY PET/CT; (4) 103 (79%) of the changes were after a positive PYLARIFY scan; (5) 28 (21%) of the changes were after a negative PYLARIFY scan;

### PYLARIFY | Batch Manufacturing Process Optimal for Patient Treatment Logistics



### **Scalable Manufacturing Process to Meet Patient Needs**

### PYLARIFY | PMF<sup>1</sup> Model Provides Significant Capacity

### **PYLARIFY Supply Advantages**

#### Leverages Sizeable U.S. PMF Network

 U.S. cyclotron network already supports 2+ million FDG doses on an annual basis<sup>2</sup>

#### Significant Capacity per PMF

 PYLARIFY network has already demonstrated ability to produce 40+ doses per batch, with some producing 2 batches per day; 5 days per week

#### F 18 110 Minute Half Life

 Enables doses to be calibrated for ~3 hour transport from PMF, including flights

#### **Flexible Patient Treatment Times**

 ~60% of activated PMFs have out-the-door times of 9am or earlier with customer dosing flexibility

### **PYLARIFY Capacity Enhancements**



### Capacity to Produce 150-200K PYLARIFY Doses in 2022

(1) PMF = PET Manufacturing Facility; (2) Source: IMV 2022 PET Imaging Market Summary Report

### PYLARIFY | Activated Network Serves 80%+ of U.S. Population<sup>1</sup>



(1): As of 5/17/22



**Enabling Access for Customers and Their Patients** 

### PYLARIFY | Future Activations<sup>1</sup> Enhance Redundancy and Reach





Enabling PYLARIFY to Remain the #1 PSMA PET Imaging Agent

### PYLARIFY | First Mover Advantage and Delivery Effectiveness

### **PYLARIFY Customer Contracting**

% of Targeted Accounts Contracted

### **PYLARIFY Manufacturing Effectiveness**

% Dose On-Time-In-Full



#### **PYLARIFY Contracts with Vast Majority of Targeted Accounts**

(1) Internal Lantheus estimate of prioritized accounts

### PYLARIFY | 90%+ of Prostate Cancer Lives Covered

### **PYLARIFY Market Access Progress**

#### Coverage

 90%+ of covered lives have access to PYLARIFY in both indications

#### Coding

• PYLARIFY HCPCs<sup>1</sup> effective January 1, 2022

#### Payment

- Traditional Pass-Through Payment Status effective January 1, 2022
- Most commercial plans based on ASP<sup>2</sup> / AWP<sup>3</sup> / WAC+<sup>4</sup>

#### Guidelines

- Favorable NCCN<sup>5</sup> and SNMMI<sup>6</sup> recommendations, including for PSMA therapeutic patient selection
- Conventional imaging is NOT required prior to PSMA PET imaging

#### **PROSTATE CANCER PAYERS**

**Estimated Distribution** 



### Achieving Best-in-Class Coverage Levels for PYLARIFY

(1) Healthcare Common Procedure Coding System; (2) Average sale price; (3) Average wholesale price; (4) Wholesaler acquisition cost plus; (5) National Comprehensive Cancer Network; (6) Society of Nuclear Medicine and Molecular Imaging

### PYLARIFY | Largest Dedicated PSMA PET Imaging Commercial Team

### **PYLARIFY Launch Resourcing**



#### **SALES & MARKETING**

- Largest 100% dedicated
  U.S. PSMA PET sales team
  - Calls on PET Imaging Sites & Referring HCPs
  - Two-thirds with deep urology experience
  - One-third with deep nuclear experience
- PYLARIFY-dedicated Marketing resources



#### **MARKET ACCESS**

- Largest U.S. PSMA PET Market Access team
  - Interfacing with PET Imaging
    Sites regarding Coverage / Coding /
    Payment questions
  - Working with payers to expand coverage



#### PARTNERS

- PMF partner commercial teams support launch
- Palette Life Sciences increases reach amongst referring HCPs



Syntermed supports
 PYLARIFY AI
 demonstrations / sales



### **Educating on Availability and Differentiation of PYLARIFY**

### PYLARIFY | ~700 Unique Customers Have Ordered Since Launch



Availability\*



### **Broad Availability and Adoption across the U.S.**

\*Note not all sites enable us to provide access information

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### PYLARIFY | Robust Customer Adoption



### **Strong Adoption with Significant Breadth and Depth**

### PYLARIFY | Opportunity for Sustainable Franchise Growth



### **Strong Advantages to Maximize Long-term Potential**



### PYLARIFY | Customer Retention Sustainable Post Pass-Through

#### **First Mover Advantage**

- PYLARIFY embedded into customer workflows, including ordering, billing, PET calibration
- Consistency from longitudinal scans using same technology / tracer (vs. switching to new agent)

#### Site of Care / Payer Mix

- Majority of patients are NOT subject to traditional pass-through payment status:
  - ~70% of current business is hospital based
  - ~30% of patient mix is Traditional Medicare
- Medicare Advantage has been increasing share

#### PROSTATE CANCER PAYERS

Estimated Distribution





#### **Al Adoption**

- Demonstrates increased efficiency and reproducibility of PSMA image assessments
- PYLARIFY AI is being promoted at top 200 sites
- We believe PYLARIFY AI may increase "stickiness" and support requests for PYLARIFY by referring HCPs



#### **FIND Act Legislative Fix**

- Ensure separate payment for diagnostic radiopharmaceuticals by making "pass-through" permanent
- Introduced in the House and Senate with bipartisan sponsorship and support
- 70+ groups of drug innovators, HCPs, patient groups support passage

### **PYLARIFY Franchise Expected to Remain Robust**



### PYLARIFY | Market Expansion Opportunities

### Potential TAM Expansion via Expanded PSMA Tx<sup>2</sup> Usage

1<sup>st</sup> Line mCRPC or Metastatic Hormone-Sensitive Prostate Cancer

~100K Incremental U.S. Annual Scan Potential<sup>1</sup>

2<sup>nd</sup> Line mCRPC or Metastatic Hormone-Sensitive Prostate Cancer

### Potential TAM Expansion via Expanded PSMA PET Dx<sup>3</sup> Usage

Metastatic: Intermediate Favorable Patients

### Planned Geographic Expansion



#### **Partnered for Geographic Expansion**

- Europe
- UK

### Exploring other geographies

### **Opportunity to Expand on Current Leadership**

(1) Annual U.S. PSMA PET PSMA Scan Potential based on Global Data and Health Advances primary and secondary market research; (2) Tx = Therapeutic; (3) Dx = Diagnostic



### PYLARIFY | Use in PSMA Therapeutic Trials



Strategic partnerships with pharmaceutical companies uniquely positions PYLARIFY



Broad use across multiple therapeutic modalities in most late-stage trials reinforces PYLARIFY's role to Find, Fight and Follow® disease

- $\triangle$  Radioligand therapy modality
- Other therapy modalities

Source: Citeline Pharmaprojects search of PSMA targeted therapeutics in the U.S.

### PYLARIFY AI | Mining Rich Imaging Data for Clinical Value

Al technology mines and contextualizes rich PYLARIFY imaging data to enhance clinical decision making:



**PYLARIFY AI Analysis** 



- Enhance reproducibility and<br/>reliability of analysis• Create compos<br/>provide clinical
- Quantify the disease burden
- Standardize reporting

 Create composite biomarkers to provide clinical decision support

### **Enhancing Clinical Decision Making to Deliver Better Patient Outcomes**

•

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# PYLARIFY AI DEMO



## Transitioning from Anecdotal and Subjective Reporting to a Standardized Objective Analysis for Better Patient Management

**Objective Standardized** 

**PYLARIFY AI Reporting** 

### Current Typical Nuclear Medicine Report

FINDINGS:	Patient	Study dat	а	C		
HISTORY: The patient is a 55 year-old male with history of prostate cancer,						
status post prostatectomy. Evaluate for osseous metastases.	Patient name (Gender)	Study date		and the	A STATE	20
PROCEDURE: Anterior and posterior whole body images were obtained 3 hours	Demo-1-002 (M)	29 Sep, 201	7	00		•
following IV administration of 27.5 mCi of Tc99m-MDP.	Patient ID	Injected dos	0	1		
FINDINGS: The bone scan shows asymmetric uptake in the superior pubic rami	·					1
with increased uptake on the left relative to the right.	Demo-1-002	334 MBq (9.				
Irregular uptake is seen in the lumbar and cervical spine, the bilateral	Age (Birth date)	Tracer (Half-	lifo)			•
knees and the bilateral feet likely representing degenerative change.	<b>•</b> • • • •	,				1.4
Irregular uptake in the right shoulder may represent degenerative change	66 (1 Jali, 1951)	66 (1 Jan, 1951) DCFPyL (110 min)				11
and/or inflammatory process.	Weight	Decay time (	iniected l			:1
Focal uptake in the right ankle is of uncertain etiology and may be traumatic	79kg (175 lbs)	acquisition)	(injected	3		32
in nature. Correlate with plain radiographs as clinically indicated.	7 Skg (17 5 163)	• •	$0) \mid (16.20)$		F	
Both kidneys are seen. A defect along the inferior surface of the bladder is seen from the midline to		72 min (15:0	9)   (10.20)		SMA Score – 16	5
the left the midline. Correlation with CT is recommended.				'		5
IMPRESSION:	_					
Abnormal Radionuclide Bone Scan	Sumr	nary				
1. Asymmetric uptake in the inferior pubic rami with increased uptake on						
the left relative to the right is suspicious for osseous metastatic	Lesion	turo	Count	Max SUV	Total volume (ml)	
disease. Correlation with CT or MRI is recommended.					( )	
<ol><li>Degenerative change in the cervical spine, lumbar spine and several</li></ol>	miMb (	pone)	105	61.4	98.67	
joints.	SUV	Reference				
3. Large defect in the inferior aspect of the bladder from the midline to the	304	VEIEIEIICE				
left the midline. Correlation with CT is recommended as this is the site of						
prior surgery; a pelvic mass cannot be excluded.	Blood	Value	Liver value			
	1.4		5.2			

aPSMA score

165.28

# Key Takeaways



### Significant Market Opportunity \$1.1B+ U.S. PSMA PET imaging TAM<sup>1</sup>



#1 PSMA PET Imaging Agent with First Mover Advantage strong PYLARIFY adoption-to-date



### Significant Long-Term Growth Potential

through partnerships and future market expansion

(1) Addressable market based on current management estimates, internal data and observed market price.



# PYLARIFY KOL Panel



Moderator: Bela Denes, M.D. VP, Medical Affairs



**E. David Crawford, M.D.** Professor of Urology University of California, San Diego



Michael J. Morris, M.D. Section Head, Prostate Cancer, Memorial Sloan Kettering Cancer Center



# Q&A

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FIND > FIGHT > FOLLOW<sup>™</sup>



Break

~10 Minutes

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# Microbubble Franchise



Paul Blanchfield Chief Commercial Officer



Etienne Montagut Chief Business Officer

# Key Messages



### **Opportunity** U.S. Ultrasound Enhancing Agent (UEA) TAM is \$600M+<sup>1</sup>



Leading Market Share with Defensible Position DEFINITY is the #1 UEA in the U.S. with 80%+ share<sup>2</sup>



### Significant Long-Term Growth Potential

through international expansion, strategic partnerships, and dualsourced manufacturing

(1) Addressable market based on current management estimates, internal data and observed market price; (2) Data on file, Lantheus Medical Imaging, Inc.

# Heart Disease #1 Cause of Death in the U.S.<sup>1</sup> | 100M+ Impacted



### Lantheus | Find, Fight and Follow<sup>®</sup> Serious Medical Conditions

American Heart Association: 2022 Heart Disease and Stroke Statistics Update Fact Sheet: (1) 2022; (2) 2019; (3) 2017 & 2018

# High-resolution Echocardiograms Can Help Improve Patient Management<sup>1</sup>

### The Challenges of Non-diagnostic Echoes

Even with advancements in echocardiography, imaging can be suboptimal<sup>2</sup>, which may lead to<sup>1</sup>:

- Inadequate treatment plans
- Unnecessary additional testing
- Increased hospital stays
- Avoidable hospital readmissions

### LEFT VENTRICULAR THROMBUS



**DEFINITY** produces high-quality, consistent, and reliable images<sup>3-6</sup>

**DEFINITY** is the **most chosen<sup>7</sup>**, **most studied**<sup>8</sup>, and **most trusted**<sup>9</sup> diagnostic ultrasound enhancing agent in the U.S.

### **DEFINITY Addresses Significant Unmet Medical Need**

(1) Kurt M et al. J Am Coll Cardiol. 2009;53(9):802-810; (2) Lindner JR. Am Coll Cardiol. 2017;1-9; (3) DEFINITY® [package insert]. N. Billerica, MA: Lantheus Medical Imaging, Inc.; (4) Sboros V, et al. Ultrasound in Med & Biol. 2001;27:1367–1377; (5) Sonne C, et al. J Am Soc Echocardiogr. 2003;16:1178-85 (6) Kitzman DW, et al. Am J Cardiol. 2000;86:669-674; (7) ©2022 Millennium Research Group, Inc. All rights reserved. Reproduction, distribution, transmission or publication is prohibited. Reprinted with permission; (8) Embase and Medline Search, May 2018; (9) Data on file, Lantheus Medical Imaging, Inc.

# \$600M+ U.S. Ultrasound Enhancing Agent TAM ~\$280M Existing Market | DEFINITY 80%+ Market Share<sup>1</sup>



(1) Internal Lantheus estimate. (2) Source: AMR, Echocardiography Monthly Monitor and Real World Data; Kurt M et al. Journal of the American College of Cardiology, March 2009; Senior R et al., The European Society of Cardiology, 2006. ©2020 Millennium Research Group, Inc. All rights reserved. Reproduction, distribution, transmission or publication is prohibited. Reprinted with permission. (3) 20%-30% of echocardiograms result in sub-optimal images. Sources: i. Kurt M et al. Impact of contrast echocardiography on evaluation of ventricular function and clinical management in a large prospective cohort. Journal of the American College of Cardiology, Vol 53, No 9, March 2009, 802-810; ii. Platts DG and Fraser JF. Contrast echocardiography in critical care: echoes of the future? A review of the role of microsphere contrast echocardiography. Critical Care and Resuscitation, Vol 12, No 1, March 2011, 44-55; iii. Senior R et al. Clinical benefits of contrast-enhanced echocardiography during rest and stress examinations. The European Society of Cardiology 6, Suppl. 2, 2005, S6-S13.

# DEFINITY | Market Leading U.S. Ultrasound Enhancing Agent

### **Product Portfolio**



### DEFINITY

- Perflutren Lipid microspheres
- Launched 2001
- Requires refrigeration
   storage



### **DEFINITY RT**

- Perflutren Lipid Microspheres
- Launched 2021
- No refrigeration



### VialMix RFID

- Programmed vial activation
- RFID reader for product ID
- Only activates DEFINITY and DEFINITY RT



### **Sustained Market Leadership**



WORLDWIDE VIALS

## DEFINITY | Advantages to Sustain Market Leadership



# DEFINITY | Sustainable Clinical Differentiation





# **18M+ Studies<sup>9</sup>** - Most Chosen Ultrasound Enhancing Agent

(1) DEFINITY® [package insert]. N. Billerica, MA: Lantheus Medical Imaging, Inc. (2) Optison<sup>™</sup> [package insert]. Marlborough, MA: GE Healthcare Inc. (3) Lumason® [package insert]. Monroe Township, NJ: Bracco Diagnostics Inc. (4) Kurt M et al. J Am Coll Cardiol. 2009;53(9):802-810. (5) VialMix® User's Guide. N. Billerica, MA: Lantheus Medical Imaging, Inc. (6) Becher H, et al. Heidelberg, NY: Springer-Verlag; 2000:2-44. (7) Castello R, Bella JN, Rovner A, Swan J, Smith J, Shaw L. Am Heart J. 2003;145(3):535-541. (8) Lester SJ, Askew JW, Hurst RT, et al. J Am Soc Echocardiogr. 2006;19(7):919-923. 9. ©2022 Millennium Research Group, Inc. All rights reserved. Reproduction, distribution, transmission or publication is prohibited. Reprinted with permission.



DEFINITY | Differentiated Commercial Model and Direct Distribution Model

# DIFFERENTIATED COMMERCIAL MODEL



- Largest UEA sales team with significant experience – average tenure 10+ years
- Direct contracts with 3,000+ customers

DIRECT DISTRIBUTION MODEL



- Lantheus distributes DEFINITY in the U.S. to end-customer sites (i.e., no distributors)
- Direct insights into customer ordering / usage patterns
- VialMix or VialMix RFID required for activation of DEFINITY and DEFINITY RT vials

### **Commercial and Distribution Models Support Sustainability**



# **DEFINITY | Supporting Education and Driving Demand**



### Significant educational investment

- Echo Application Specialists
- Peer-to-Peer programs
- Echo Quality Improvement Program
- Educational webinars and case studies

### More than 18 million studies performed

- 50%+ increase in ultrasound enhancing agent utilization from 2016 to 2021
- 40K+ interactions across 25K HCPs in 2021

### **Customer Support and Insights Support Sustainability**



### **Publications & IST Summary**

- Included in over 2.2K peer-reviewed publications
- ~80 active Investigator Sponsored Trials (IST)



## **KEY AREAS OF FOCUS:**

Sonothrombolysis/ Blood Brain Perfusion STEMI Barrier

### **RECENT PUBLICATIONS**

**DEFINITY®** saves time and provides additional diagnostic information<sup>1</sup> - Sperling D. et al (2021)

DEFINITY<sup>®</sup> was associated with 30% reduction in downstream TTEs and 10% shorter ICU length of stay<sup>2</sup> - Main ML, et al (2021)

DEFINITY<sup>®</sup> use associated with reduction in repeat testing for heart failure patients<sup>3</sup>

- K. Charlotte Lee, et al (2021)

### Influencing the Science and Increasing Community Engagement

(1) Sperling D, et al. International Journal of Cardiology. 2021;11.040 (2) Main ML, et al. Am J Cardiol. 2021;00:1-6 (3) K. Charlotte Lee, et al. Journal of ASE. 2021; 34: 12



# **DEFINITY** | Robust Patent Portfolio and Sustainable Advantages

### **Patent Profile**

- DEFINITY 5 Orange-Book listed method of use patents, as well as additional manufacturing patents that are not Orange-Book listed
- DEFINITY RT 6 Orange-Book listed patents including a composition of matter patent and method of use patents
- Most patent coverages extend out to 2035 or 2037
- Pursuing additional DEFINITY and DEFINITY RT patents for similar patent protection outside U.S.

### **Sustainable Advantages**

- Proprietary Mechanical Activation ensures consistent product quality and results
- Direct customer sales without U.S. distributor involvement
- Deep customer insights and long-term relationships
- Room temperature stable formulation of DEFINITY RT
- Complex manufacturing processes

### Sustaining our Franchises for the Long-term

# DEFINITY | Dual Source Manufacturing Approved in 1Q22



**GENESIS:** On-campus DEFINITY manufacturing facility approved

IMPROVES SUPPLY CHAIN EFFICIENCY

MARGIN EXPANSION OPPORTUNITY

Redundant, flexible internal manufacturing capability

Enhanced security of supply for market leading agent

Seamless transition into the market

Scalable capacity able to produce and deliver globally Better serves patients, customers, and partners

**Continuously Improving Operational and Commercial Capabilities** 

# **DEFINITY** | Partnerships for Microbubble Therapy Applications

### Aims of Using Microbubbles in Therapy Delivery

Leverage mechanical effects of microbubbles with ultrasound Enable drug delivery to difficult-to-reach organs or tissues, e.g., crossing the blood-brain barrier Improve therapeutic index of drugs – achieving similar or better efficacy with improved safety



### Types of Applications for Existing or New Partnerships

- Gene therapy
- Chemotherapy
- Other targeted therapies
- Direct action, e.g., Sonothrombolysis



GLIOBLASTOMA





### Strategic Partnerships Open New Market Opportunities and Optionality

# Key Takeaways



### **Opportunity** U.S. Ultrasound Enhancing Agent (UEA) TAM is \$600M+1



Leading Market Share with Defensible Position DEFINITY is the #1 UEA in the U.S. with 80%+ share<sup>2</sup>



### Significant Long-Term Growth Potential

through international expansion, strategic partnerships, and dualsourced manufacturing

(1) Addressable market based on current management estimates, internal data and observed market price; (2) Data on file, Lantheus Medical Imaging, Inc.



# Uniquely Positioned for Radiopharmaceutical Renaissance



Moderator: Bela Denes, M.D. VP, Medical Affairs



Jean-Claude Provost, M.D. Interim Chief Medical Officer

## Renaissance in Radiopharmaceuticals

### **Over a Century of Medical Use**



CHEACE NEW YOR LOS ANDER

### RADIUM THERAPY

The only scientific apparatus for the preparation of radio-active water in the hospital or in the patient's own home.

This apparatus gives a <u>high</u> and <u>measured</u> dosage of radio-active drinking water for the treatment of gout, rheumatism, arthritis, neuralgia, sciatica, tabes dorsalis, catarrh of the antrum and frontal sinus, arterio-sclerosis, diabetes and glycosuria, and nephritis, as described in

> Dr. Saubermann's lecture before the Roentgen Society, printed in this number of the "Archives."

#### DESCRIPTION.

The perforated  $\epsilon_i$  rthenware "activator" in the glass jar contains an insoluble preparation impregnated with radium. It continuously emits radium emanation at a fixed rate, and keeps the water in the jar always charged to a fixed and measureable strength, from 5,000 to 10,000 Maché units per litre per diem.

> RADIUM LIMITED, a, mortimer street, london, w

### **Increasing Technology Utility**

Since inception, Lantheus has been leveraging the power of targeted radioisotopes



### Lantheus has the Capabilities to Drive Innovation in a Niche Growth Segment

Mould, Richard Francis (1993). <u>A century of x-rays and radioactivity in medicine: with emphasis on photographic records of the early years</u>. CRC Press. <u>ISBN 9780750302241</u>.; Fornell, D (Antique Radiation Therapy Device Causes Concern in Pennsylvania. Imaging Technology News 2012. A bottle of Radithor. Credit: John B. Carnett/Bonnier Corp. via Getty Images Diagram adapted from Arnold, C. Theranostics could be big business in precision oncology. Nat Med 28, 606–608 (2022). https://doi.org/10.1038/s41591-022-01759-6

# Improving Performance Characteristics with Novel Radiopharmaceuticals

Key Trends	5			Future
	Increas	sing Target Specificit		
	<sup>11</sup> C-choline	<sup>18</sup> F-fluciclovine	<sup>18</sup> F-PSMA PET	More specific ligands
Therapy		<sup>223</sup> Ra-dichloride	<sup>177</sup> Lu-vipivotide tetraxetan (PSMA-617)	Bi-specific antibodies
		Use of Better Fit-fo	or-Purpose Isotopes	
Imaging		<sup>111</sup> In, <sup>89</sup> Zr	<sup>99m</sup> Tc, <sup>68</sup> Ga, <sup>18</sup> F, <sup>64</sup> Cu	<ul> <li>Novel isotopes</li> <li>Combinations or sequences (or 8 therapies)</li> </ul>
Therapy		<sup>188</sup> Re, <sup>90</sup> Y <sup>223</sup> Ra	<sup>131</sup> I, <sup>177</sup> Lu, <sup>166</sup> Ho <sup>225</sup> Ac, <sup>212</sup> Pb	<ul> <li>Combinations or sequences (α, β therapies)</li> <li>Combinations with other modalities</li> </ul>

### **Disease Targeted Solutions for Personalized Patient Treatment**

# Diverse Radiopharmaceutical Technology Applications Broaden Opportunity



### **Biomarkers**

 Imaging can elucidate target activation, enabling use as a biomarker to validate proof of mechanism, select patients for therapy, guide biopsy, or assess response – therapeutic modality agnostic

### **Diagnostics**

 Imaging certain targets can also enable diagnosis, functional assessment, localization of disease or lesion characterization

### $\alpha$ and $\beta$ Therapy

- Therapeutic radioisotopes can deliver a cancer-killing payload precisely to sites that express the target throughout the body, as identified through imaging
- Radioisotopes delivering either alpha (high energy, short-range) or beta (lower energy, higher-range) radiation can be used

### **Theranostic Pairs**

- Using the same targeting ligand linked with a diagnostic radioisotope to enable imaging to select patients for use of a radioligand therapy against the same target
- "See what to treat, treat what you see"

### Lantheus is Pursuing Opportunities in Novel Imaging and Therapeutic Radiopharmaceuticals

# Lantheus Has the Right Experience and Know How to Capture the Opportunity



### Radiopharmaceutical Expertise Acquired Over 65+ Years Differentiates Lantheus in This Renaissance

\* In development # In development through partners



# Executing the Growth Strategy



Etienne Montagut Chief Business Officer

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# Key Messages



## Early Access to Innovation

through a multi-channel approach



## **Optimization of Assets** with partnerships and AI



### Enable Multiple Strategic Opportunities through business development and R&D

## Three Engines for Fostering New Growth Opportunities



# PHARMA SERVICES & DIGITAL SOLUTIONS

- Source new innovations to feed pipeline
- Fund and de-risk development
- Nurture potential business
   development targets

### **BUSINESS DEVELOPMENT**

- Acquire new assets that Lantheus is uniquely suited to launch
- Optimize current assets
   through partnership

### INCUBATE THERAPEUTIC COMMERCIAL PLATFORM

- Optimize commercial capabilities with AZEDRA to serve leading oncology radiotherapeutic centers
- Tuck-in late-stage assets to accelerate growth

### Multiple Shots on Goal to Support Short and Long-term Growth

# Business Development | Building and Expanding from Progenics Acquisition



### **Focusing on Expanding Product Portfolio**

## Pharma Services and Digital to Accelerate Innovation



### Multiple Partnering Platforms Working Synergistically to Drive Growth and Optionality

aBSI: Automated Bone Scan Index;

References: (1) DRG Prostate Cancer Disease Landscape and Forecast (2) GlobalData and TrialTrove trial data, management analysis (3) IMV 2022 PET Imaging Market Report (4) Gene Tx: Deloitte Next Generation Therapies Report 2020

# Illustration of Filling and Incubating Early-Stage Pipeline with PD-L1 Imaging Agent



### **Unmet Medical Need**

- Despite substantial benefits of checkpoint therapies, most patients endure challenging side effects, but only a minority respond
- NM-01 has the potential as a non-invasive, systematic imaging biomarker that could help better predict checkpoint efficacy and monitor response



### **Progressed NM-01 from Early Phase 1 to Phase 2 through Collaborations**

(1) GlobalData Consensus Forecasts and Indication-Specific Reports 2022; (2) Sears, C., Pardoll, D. The intestinal microbiome influences checkpoint blockade. Nat Med 24, 254–255 (2018). <u>https://doi.org/10.1038/nm.4511</u>. (3) Ouyang, Tao, et al. "Treatment-related serious adverse events of immune checkpoint inhibitors in clinical trials: a systematic review." Frontiers in oncology 11 (2021): 1629.Extract. PECAN Study Dr G Cook (King's College). NM-01 in pre- and post-treatment with checkpoint inhibitors

### **Snapshot of Strategic Partnerships Across Portfolio**



# Advancing our Pipeline with Innovative Platforms



### **Maximizing Franchise Value and Bringing New Options to Pipeline**

# Key Takeaways



### Early Access to Innovation

through a multi-channel approach



### **Optimization of Assets** with partnerships and AI



### Enable Multiple Strategic Opportunities through business development and R&D



# Financial Highlights



**Bob Marshall** CFO and Treasurer

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### Key Messages





Continuing to Execute

for long-term profitable growth after an exciting and productive 2021 Enabling Sustained Financial Outperformance

- Revenue growth
- Margin expansion
- FCF generation



Fueling Our Capital Allocation Priorities through a flexible balance sheet and strong cash generation to drive stakeholder value



Executing a Clear Strategy to meet or exceed new long-term financial targets

#### Executing to Deliver Profitable Growth



#### Key Drivers of Performance

- Exceptional talent, expertise, and capabilities
- Growth in DEFINITY market leadership and revenues
- Capturing Progenics synergies and investing in PYLARIFY growth

#### Diversified and Growing Revenue Base Enabled Profitability While Investing for the Future

(1) 2022E Revenue and 2022E Adj. EPS represent the mid-point of guidance provided; (2) See Appendix for a reconciliation of GAAP to non-GAAP financials; (3) Adj. EPS disclosure began with Q1'2019 financial period.

### Profitability and Disciplined CapEx Driving Positive FCF Trends



- Delivered positive FCF despite Progenics acquisition and COVID-19 impacts during 2020
- PYLARIFY and DEFINITY driving recent success and signaling an inflection point for FCF growth
- Record 2022 estimate sets foundation for sustainable FCF contribution

#### **Free Cash Flow Generation is Strong and Sustainable**

(1) See Appendix for a reconciliation of GAAP to non-GAAP financials

#### Balance Sheet and Capital Structure Allow for Improved Access to Capital

0.7x net leverage <sup>1</sup>	Long-term leverage ratio target ~2–3x	\$	Decreased Debt 192.5M Since 2015 <sup>3</sup>
		Decline	e in Leverage Ratio
Summary Balance Sheet (\$M) March 31, 2022	2	4.7X	
Cash and Cash Equivalents	\$105.4	-1.7 X	
Total Assets	\$933.2		
Long-term Debt	\$159.4		
Total Liabilities	\$417.3		Long-term leverage ratio target ~2-3X
Total Stockholders' Equity	\$515.9		
Total Liabilities and Stockholders' Equity	\$933.2		0.7X
Available Credit Under Revolving Credit Facility	\$200.0		
Total Available Liquidity <sup>2</sup>	\$305.4	2015 - IPO	Current

#### **Enabling Financial Flexibility to Pursue Strategic Growth Opportunities**

(1) The net leverage ratio is defined by the Company's June 2019 Credit Facility covenant calculation; (2) Includes cash and cash equivalents; (3) \$40.2M of Progenics debt also paid in full

#### Capital Allocation Philosophy Drives Sustainable Growth



#### Focused on Delivering Strong Compounding Returns on Capital over the Long-term

### Disciplined Strategic and Financial Approach to Inorganic Growth



#### **Strategic filters**

- Late or commercial-stage assets
- High growth, high margin assets
- Leverages our commercial, manufacturing, and supply chain core capabilities
- Robust diligence on target and environment



#### **Financial criteria**

- Revenue streams that sustain long-term double-digit growth
- Maximizing OpEx synergy opportunities
- Margin accretive, notably Gross Profit and EBITDA margins
- Strong return profile
- Reasonable time horizon for adjusted earnings accretion

#### **Clear and Proven M&A Playbook**

### Demonstrated Execution | Progenics

FINANCIAL PRIORITIES	WHAT WE SAID	WHAT WE DID
Revenue streams that sustain long-term double-digit growth	Combined revenue of \$595M by 2022	On Track
Maximize OpEx synergies	~\$15 – \$20M run-rate cost savings by 2022	Realized \$26M in run-rate savings by YE 2021
Capital structure management	~2.5x – 1.5x leverage within 2 years	Achieved net leverage of ~0.7x
Reasonable time horizon for adjusted earnings accretion	Accretive to adj. and reported EPS by 2022 and 2023, respectively	On Track
Margin accretive, notably Gross Profit and EBITDA margins	Gross Profit margin +800 bps within 3 years; EBITDA accretive in 2022	Achieved margin accretion of 1000 bps in Q1 2022 over 2019

#### Achieving Synergies and Reinvesting for Sustainable Top Line Growth

### Long-term Financial Targets



#### **Investing and Optimizing for Profitable Growth**

(1) FCF = Free Cash Flow = Operating Cash Flow less Capital Expenditures; 2022-2025 cumulative estimate

### Key Takeaways





Continuing to Execute

for long-term profitable growth after an exciting and productive 2021

#### Enabling Sustained Financial Outperformance

- Revenue growth
- Margin expansion
- FCF generation



Fueling Our Capital Allocation Priorities through a flexible balance sheet and strong cash generation to drive stakeholder value



Executing a Clear Strategy to meet or exceed new long-term financial targets



## **Closing Remarks**



Mary Anne Heino President and CEO

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### Proven Management Team with Deep Industry Expertise

**Robert Marshall** 

Chief Financial Officer and

Previously: Zimmerbiomet,

Brown and Williamson Tobacco

**Etienne Montagut** 

Previously: GE Healthcare, Ipsen

Chief Business Office

**Carol Walker** 

Treasurer

2018

2018



#### Mary Anne Heino

President and Chief Executive Officer 2013

Previously: Janssen, Centocor, Inc, Angleini, Labopharm



Paul Blanchfield Chief Commercial Officer 2020

Previously: Takeda, Shire, McKinsey & Company



#### **Daniel Niedzwiecki**

SVP – General Counsel and Corporate Secretary 2013







SVP – Quality 2015

Previously: Nova Biomedical, Siemens, IMDx, Bayer Diagnostics



Vivian Yao

Chief Human Resources Officer 2021

Previously: Johnson & Johnson, Jabil, GE



Jean-Claude Provost, M.D. Interim Chief Medical Officer

Previously: Theranostics Consulting, GE Healthcare, Pfizer, Bayer, Merck-Serono



Linda Lennox Chief of Staff & VP, Corporate Communications

Previously: AMAG, Critical Therapeutics, Putnam Investments

#### Seasoned and Experienced with a Strong Track Record of Value Creation



## **Q&A** Session

FIND > FIGHT > FOLLOW<sup>™</sup>

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## Appendix

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# FIND > FIGHT > FOLLOW

#### Lantheus Holdings, Inc.

**Reconciliation of GAAP to Non-GAAP Financial Measures** 

(in thousands, except per share data - unaudited)

		Year Ended December 31,	
	2021	2020	2019
Net loss	\$ (71,279)	\$ (13,473)	\$ 31,667
Stock and incentive plan compensation	15,934	14,075	12,571
Amortization of acquired intangible assets	27,506	10,770	1,804
Acquired debt fair value adjustment	(307)	(711)	_
Contingent consideration fair value adjustments	72,400	(2,000)	_
Non-recurring refinancing related fees	_	460	_
Non-recurring severance related fees	522	904	_
Non-recurring fees	818	_	_
Extinguishment of debt	(889)	_	3,196
Arbitration award	_	_	(3,453)
Strategic collaboration and license costs	_	_	300
Gain on sale of assets	(15,263)	_	_
Integration costs	102	7,201	1,488
Acquisition-related costs	1,549	11,856	8,010
Impairment of long-lived assets	9.729	9.935	_
ARO Acceleration	5,259	_	_
Other	62	(40)	_
Income tax effect of non-GAAP adjustments <sup>(a)</sup>	(12,138)	(13,152)	(8,583)
Adjusted net income	\$ 34,005	\$ 25,825	\$ 47,000
Adjusted net income, as a percentage of revenues	8.0 %	7.6 %	13.5%

		 r Ended mber 31,	
	 2021	 2020	 2019
Net (loss) income per share - diluted	\$ (1.06)	\$ (0.25)	\$ 0.79
Stock and incentive plan compensation	0.24	0.26	0.31
Amortization of acquired intangible assets	0.41	0.20	0.04
Acouired debt fair value adjustment	(0.01)	(0.01)	_
Contingent consideration fair value adjustments	1.05	(0.05)	_
Non-recurring refinancing related fees	_	0.01	_
Non-recurring severance related fees	0.01	0.02	
Non-recurring fees	0.01	_	_
Extinguishment of debt	(0.01)	_	0.08
Arbitration award	_	_	(0.09)
Strategic collaboration and license costs	_	_	0.01
Gain on sale of assets	(0.23)	_	_
Integration costs	_	0.13	0.04
Acquisition-related costs	0.02	0.22	0.20
Impairment of long-lived assets	0.14	0.18	_
ARO Acceleration	0.08	_	_
Income tax effect of non-GAAP adjustments <sup>(a)</sup>	 (0.16)	(0.24)	(0.21)
Adjusted net income per share - diluted	\$ 0.49	\$ 0.47	\$ 1.17
Weighted-average common shares outstanding - diluted <sup>(b)</sup>	68,963	54,471	40,113

(a) The income tax effect of the adjustments between GAAP net loss and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.

(b) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

On a forward-looking basis, the Company does not provide GAAP income per common share guidance or a reconciliation of adjusted fully diluted EPS to GAAP income per common share because the Company is unable to predict with reasonable certainty business development and acquisition related expenses, purchase accounting fair value adjustments (including liability accruals relating to the contingent value rights issued as part of the Progenics Pharmaceuticals, Inc. acquisition), and any one-time, non-recurring charges. These items are uncertain, depend on various factors, and could be material to results computed in accordance with GAAP. As a result, it is the Company's view that a quantitative reconciliation of adjusted fully diluted EPS on a forward-looking basis is not available without unreasonable effort.

#### **Reconciliation of Free Cash Flow**

#### Lantheus Holdings, Inc.

#### **Reconciliation of Free Cash Flow**

(in thousands - unaudited)

	Year Ended December 31,							
		2021 2020				2019		
Net cash provided by operating activities	\$	53,916	\$	16,396	\$	80,384		
Capital expenditures		(12,140)		(12,474)		(22,061)		
Free cash flow	\$	41,776	\$	3,922	\$	58,323		
Net cash (used in) provided by investing activities	\$	3,683	\$	(4,912)	\$	(22,061)		
Net cash used in financing activities	\$	(39,332)	\$	(21,861)	\$	(78,881)		

On a forward-looking basis, the Company does not provide GAAP net cash provided by operating activities guidance or a reconciliation of free cash flow to GAAP net cash provided by operating activities because the Company is unable to predict with reasonable certainty business development and acquisition related expenses, purchase accounting fair value adjustments (including liability accruals relating to the contingent value rights issued as part of the Progenics Pharmaceuticals, Inc. acquisition), and any one-time, non-recurring charges. These items are uncertain, depend on various factors, and could be material to results computed in accordance with GAAP. As a result, it is the Company's view that a quantitative reconciliation of free cash flow on a forward-looking basis is not available without unreasonable effort.

#### Lantheus Holdings, Inc. Reconciliation of GAAP to Non-GAAP Financial Measures (in thousands, except per share data – unaudited)

		Three Months Ended									
			March 31, 2022			March 31, 2021					
		GAAP	Adjustments		ion-GAAP Adjusted		GAAP	Adjustments		on-GAAP Adjusted	
Revenues	\$	208,880		\$	208,880	\$	92,509		\$	92,509	
Cost of goods sold (a)		79,810	(10,827)		68,983		51,479	(5,462)		46,017	
Gross profit		129,070	10,827		139,897		41,030	5,462		46,492	
Operating expenses											
Sales and marketing <sup>(b)</sup>		20,354	(1,013)		19,341		14,173	(642)		13,531	
General and administrative <sup>(c)</sup>		37,588	(21,228)		16,360		16,138	(2,135)		14,003	
Research and development <sup>(d)</sup>		12,203	(696)		11,507		10,360	(425)		9,935	
Total operating expenses		70,145	(22,937)		47,208		40,671	(3,202)		37,469	
Gain on sale of assets		_	_		_		15,263	(15,263)		_	
Operating income		58,925	33,764		92,689		15,622	(6,599)		9,023	
Interest expense		1,509	_		1,509		2,718	_		2,718	
Gain on extinguishment of debt		_	_		_		(889)	889		_	
Other income (*)		(485)	_		(485)		(549)	307		(242)	
Income before income taxes	_	57,901	33,764		91,665	-	14,342	(7,795)		6,547	
Income tax expense <sup>(f)</sup>		14,939	8,896		23,835		5,334	(2,083)		3,251	
Net income	\$	42,962	\$ 24,868	\$	67,830	\$	9,008	\$ (5,712)	\$	3,296	
Net income per common share - diluted	\$	0.61		\$	0.97	\$	0.13		\$	0.05	
Weighted-average common shares outstanding - diluted ®	_	70,051		_	70,051	_	67,714			67,714	
Depreciation expense	\$	3,091	_	\$	3,091	\$	3,046		\$	3,046	
Amortization expense	\$	8,306	_	\$	8,306	\$	4,685	_	\$	4,685	

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, ARO acceleration and other related costs, integration costs and other non-recurring charges.
- (b) Includes stock and incentive plan compensation, integration costs and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition-related costs, contingent consideration fair value adjustments, non-recurring strategic initiatives, integration costs and other non-recurring charges.
- (d) Includes stock and incentive plan compensation.
- (e) Includes amortization of fair value adjustments.
- (f) The income tax effect of the adjustments between GAAP net income (loss) and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.
- (g) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

#### Lantheus Holdings, Inc.

Reconciliation of GAAP to Non-GAAP Financial Measures (Continued)

(in thousands, except per share data - unaudited)

					Year	Ende	d				
		1	December 31, 202	1			December 31, 2020				
	_	GAAP	Adjustments	1	Non-GAAP Adjusted		GAAP	A	ljustments		ion-GAAP Adjusted
Revenues	\$	425,208		\$	425,208	\$	339,410			\$	339,410
Cost of goods sold (a)		237,513	(36,428)		201,085	_	200,649		(24,026)		176,623
Gross profit	_	187,695	36,428		224,123	_	138,761		24,026		162,787
Operating expenses											
Sales and marketing (b)		68,422	(2,898)		65,524		40,901		(2,437)		38,464
General and administrative (c)		150,395	(92,555)		57,840		69,270		(21,077)		48,193
Research and development (d)		44,966	(2,000)		42,966		32,788		(5,621)		27,167
Total operating expenses		263,783	(97,453)		166,330		142,959		(29,135)		113,824
Gain on sale of assets	_	15,263	(15,263)		_	_	_		_		_
Operating (loss) income		(60,825)	118,618		57,793		(4,198)		53,161		48,963
Interest expense		7,752	_		7,752		9,479		_		9,479
Gain on extinguishment of debt		(889)	889		_		_		_		_
Other loss (income) (e)	_	7,350	307		7,657		(2,198)		711		(1,487)
(Loss) income before income		(75,038)	117,422		42,384		(11,479)		52,450		40,971
Income tax (benefit) expense (f)		(3,759)	12,138		8,379		1,994		13,152		15,146
Net (loss) income	\$	(71,279)	\$ 105,284	\$	34,005	\$	(13,473)	\$	39,298	\$	25,825
Net (loss) income per common share - diluted	\$	(1.06)		\$	0.49	\$	(0.25)			\$	0.47
Weighted-average common shares outstanding - diluted <sup>(g)</sup>		67,486	1,477		68,963		54,134		337		54,471
				_		_				_	
Depreciation expense	\$	13,224		\$	13,224	\$	12,481		_	\$	12,481
Amortization expense	\$	27,506		\$	27,506	\$	10,770		_	\$	10,770

(a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, integration costs including a contract termination, impairment of long-lived assets, ARO acceleration and other non-recurring charges.

- (b) Includes stock and incentive plan compensation, integration costs and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition-related costs, integration costs, contingent consideration fair value adjustments, impairment of long-lived assets and other non-recurring charges.
- (d) Includes stock and incentive plan compensation, impairment of long-lived assets and other non-recurring charges.
- (e) Includes amortization of fair value adjustments.
- (f) The income tax effect of the adjustments between GAAP net loss and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.
- (g) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

#### Lantheus Holdings, Inc.

Reconciliation of GAAP to Non-GAAP Financial Measures (Continued)

(in thousands, except per share data - unaudited)

						Year	Ended						
		1	December 3	1, 2020				December 31, 2019					
	_	GAAP	Adjustm	ents		on-GAAP Adjusted	_	GAAP	Ad	ljustments		on-GAAP Adjusted	
Revenues	\$	339,410			\$	339,410	\$	347,337	_		\$	347,337	
Cost of goods sold (a)		200,649	(24	,026)		176,623		172,526		(3,906)		168,620	
Gross profit	_	138,761	24	,026	_	162,787	_	174,811	_	3,906	_	178,71	
Operating expenses	_				_				_		_		
Sales and marketing (b)		40,901	(2	,437)		38,464		41,888		(1,970)		39,918	
General and administrative (c)		69,270	(21	,077)		48,193		61,244		(16,524)		44,720	
Research and development (d)		32,788	(5	,621)		27,167		20,018		(1,773)		18,24	
Total operating expenses		142,959	(29	,135)	_	113,824		123,150	_	(20,267)	_	102,88	
Operating (loss) income	_	(4,198)	53	,161	_	48,963	_	51,661	_	24,173	_	75,83	
Interest expense		9,479		_		9,479		13,617		_		13,61	
Loss on extinguishment of debt		_		_		_		3,196		(3,196)		-	
Other (income) loss (e)		(2,198)		711		(1,487)		6,221		3,453		9,67	
(Loss) income before income taxes		(11,479)	52	,450	_	40,971		28,627		23,916		52,54	
Income tax expense (benefit) (f)		1,994	13	,152	_	15,146		(3,040)	_	8,583	_	5,54	
Net (loss) income	\$	(13,473)	\$ 39	,298	\$	25,825	\$	31,667	\$	15,333	\$	47,00	
Net (loss) income per common share - diluted	\$	(0.25)			\$	0.47	\$	0.79			\$	1.1	
Weighted-average common shares outstanding - diluted (g)	_	54,134		337	_	54,471	_	40,113	_			40,11	
	_				_						_		
Depreciation expense	\$	12,481		_	\$	12,481	\$	10,283		_	\$	10,28	
Amortization expense	\$	10,770		_	\$	10,770	\$	1,804		_	\$	1,80	

<sup>(</sup>a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, integration costs including a contract termination, impairment of long-lived assets and other non-recurring charges.

- (b) Includes stock and incentive plan compensation, integration costs and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition-related costs, integration costs, contingent consideration fair value adjustments, campus consolidation costs and other non-recurring charges.
- (d) Includes stock and incentive plan compensation, integration costs, impairment of long-lived assets, strategic collaboration and license costs and other non-recurring charges.
- (e) Includes amortization of fair value adjustments and arbitration award.
- (f) The income tax effect of the adjustments between GAAP net (loss) income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.
- (g) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

#### Lantheus Holdings, Inc. Reconciliation of GAAP to Non-GAAP Financial Measures (in thousands, except per share data – unaudited)

	Three Months Ended								
			Mar	r <b>h 31</b> , 2022					
		GAAP	Adj	ustments		on-GAAP Adjusted			
Revenues	\$	208,880			\$	208,880			
Cost of goods sold <sup>(a)</sup>		79,810		(10,827)		68,983			
Gross profit		129,070		10,827		139,897			
Operating expenses	_				_				
Sales and marketing <sup>(b)</sup>		20,354		(1,013)		19,341			
General and administrative <sup>(c)</sup>		37,588		(21,228)		16,360			
Research and development <sup>(b)</sup>		12,203		(696)		11,507			
Total operating expenses		70,145		(22,937)		47,208			
Operating income		58,925		33,764	_	92,689			
Interest expense		1,509		_		1,509			
Other income		(485)		_		(485)			
Income before income taxes	_	57,901		33,764		91,665			
Income tax expense <sup>(d)</sup>		14,939		8,896		23,835			
Net income	\$	42,962	\$	24,868	\$	67,830			
Net income per common share - diluted	\$	0.61			\$	0.97			
Weighted-average common shares outstanding - diluted <sup>(e)</sup>		70,051			_	70,051			
	_								
Depreciation expense	\$	3,091		_	\$	3,091			
Amortization expense	\$	8,306		_	\$	8,306			

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, ARO acceleration and other related costs and other non-recurring charges.
- (b) Includes stock and incentive plan compensation.
- (c) Includes stock and incentive plan compensation, acquisition-related costs, contingent consideration fair value adjustments, non-recurring strategic initiatives and other non-recurring charges.
- (d) The income tax effect of the adjustments between GAAP net income (loss) and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.
- (e) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

### As Adjusted Condensed Consolidated Statement of Operations – 1Q 2022

	Q1	Q1 2022		Q1 2021			
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amoun	k % Revenue	% Increase/ (Decrease)		
Revenues	\$ 208,880	100.0	\$ 92,50	9 100.0	125.8		
Cost of goods sold	68,983	33.0	46,01	7 49.7	49.9		
Gross profit	139,897	67.0	46,49	2 50.3	200.9		
Operating expenses							
Sales and marketing	19,341	9.3	13,53	1 14.6	42.9		
General and administrative	16,360	7.8	14,00	3 15.1	16.8		
Research and development	11,507	5.5	9,93	5 10.7	15.8		
Total operating expenses	47,208	22.6	37,46	9 40.5	26.0		
Operating income	92,689	44.4	9,02	3 9.8	927.3		
Interest expense	1,509	0.7	2,71	8 2.9	(44.5)		
Other income	(485)	) (0.2)	(24	2) (0.3)	100.4		
Income before income taxes	91,665	43.9	6,54	7 7.1	1,300.1		
Income tax expense	23,835	11.4	3,25	1 3.5	633.2		
Net income	\$ 67,830	32.5	\$ 3,29	6 3.6	1,957.9		
Net income per common share - diluted	\$ 0.97		\$ 0.0	5			
Weighted-average common shares outstanding - diluted	70,051	_	67,71	4			

### Condensed Consolidated Statement of Operations – 1Q 2022

	Q1 2022		Q		
					% Increase/
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amount	% Revenue	(Decrease)
Revenues	\$ 208,880	100.0	\$ 92,50	9 100.0	125.8
Cost of goods sold	79,810	38.2	51,47	9 55.6	55.0
Gross profit	129,070	61.8	41,03	0 44.4	214.6
Operating expenses					
Sales and marketing	20,354	9.7	14,17	3 15.3	43.6
General and administrative	37,588	18.0	16,13	8 17.4	132.9
Research and development	12,203	5.8	10,36	0 11.2	17.8
Total operating expenses	70,145	33.6	40,67	1 44.0	72.5
Gain on sale of assets	-	-	15,26	3 16.5	N/A
Operating income	58,925	28.2	15,62	2 16.9	277.2
Interest expense	1,509	0.7	2,71	8 2.9	(44.5)
Gain on extinguishment of debt	-	-	(88	9) (1.0)	N/A
Other income	(485)	(0.2)	(54	9) (0.6)	(11.7)
Income before income taxes	57,901	27.7	14,34	2 15.5	303.7
Income tax expense	14,939	7.2	5,33	4 5.8	180.1
Net income	\$ 42,962	20.6	\$ 9,00	8 9.7	376.9
Net income per common share - diluted	\$ 0.61		\$ 0.1	3	
Weighted-average common shares outstanding - diluted	70,051	_	67,71	4	

#### Lantheus Holdings, Inc. Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data - unaudited)

	Three Month March 3	
	2022	2021
Net income	\$ 42,962 \$	9,008
Stock and incentive plan compensation	5,623	3,317
Amortization of acquired intangible assets	8,306	4,685
Acquired debt fair value adjustment	_	(307)
Contingent consideration fair value adjustments	18,400	300
Non-recurring severance related fees	_	436
Non-recurring fees	(732)	_
Extinguishment of debt	—	(889)
Gain on sale of assets	—	(15,263)
Integration costs	—	19
Acquisition-related costs	447	(103)
ARO Acceleration and other related costs	1,591	—
Other	129	10
Income tax effect of non-GAAP adjustments <sup>(a)</sup>	(8,896)	2,083
Adjusted net income	\$ 67,830 \$	3,296
Adjusted net income, as a percentage of revenues	32.5 %	3.6 %

	Three Months Ended March 31,			
		2022		2021
Net loss per share - diluted	\$	0.61	\$	0.13
Stock and incentive plan compensation		0.08		0.05
Amortization of acquired intangible assets		0.12		0.08
Acquired debt fair value adjustment		_		(0.01)
Contingent consideration fair value adjustments		0.26		0.01
Non-recurring severance related fees		_		0.01
Non-recurring fees		(0.01)		_
Extinguishment of debt		_		(0.01)
Gain on sale of assets		_		(0.23)
Integration costs		_		_
Acquisition-related costs		0.01		(0.01)
ARO Acceleration and other related costs		0.02		_
Income tax effect of non-GAAP adjustments <sup>(a)</sup>		(0.12)		0.03
Adjusted net income per share - diluted	\$	0.97	\$	0.05
Weighted-average common shares outstanding - diluted		70,051		67,714

(a) The income tax effect of the adjustments between GAAP net loss and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.



## Presenter Bios

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#### Mary Anne Heino President and CEO

#### Mary Anne Heino brings to Lantheus 30 years of diverse pharmaceutical industry experience.

Joining Lantheus in April 2013 as Chief Commercial Officer, Ms. Heino was promoted to Chief Operating Officer in March 2015 and to President and Chief Executive Officer in August 2015. Prior to joining Lantheus, Ms. Heino led Angelini Labopharm LLC and Labopharm USA in the roles of President and Senior Vice President of Worldwide Sales and Marketing. Before that, Ms. Heino served in numerous capacities at Centocor, Inc., a Johnson & Johnson Company, including Vice President Strategic Planning and Competitive Intelligence, Vice President Sales, Executive Director Customer Relationship Management and Senior Director Immunology Marketing. Ms. Heino began her professional career with Janssen Pharmaceutica N.V. as a Sales Representative in June 1989 and worked her way up to the role of Field Sales Director in 1999. Ms. Heino received her Master's in Business Administration from the Stern School of Business at New York University. She earned a Bachelor's of Science in Nursing from the City University of New York and a Bachelor's of Science in Biology from the State University of New York at Stony Brook. She is currently on the Board of Directors for MassMEDIC, an industry association that serves the MedTech community of Massachusetts and serves on the Executive Committee for the Massachusetts Business Roundtable (MBR).





## Robert J. Marshall Jr.

Chief Financial Officer and Treasurer

#### Robert J. Marshall Jr. joined Lantheus as Chief Financial Officer and Treasurer in September 2018.

Mr. Marshall brings to the Company more than 30 years of finance experience, including in M&A, capital markets and investor relations. Prior to joining Lantheus, Mr. Marshall spent 16 years with Zimmer Biomet Holdings, Inc., a global medical device company with a leading position in musculoskeletal health. He held various senior leadership roles, including Vice President, Investor Relations and Corporate Treasurer, and most recently as Vice President, Americas Finance, for the U.S., Canadian and Latin American commercial markets. Prior to Zimmer Biomet, Bob was employed with Brown & Williamson Tobacco, a subsidiary of British American Tobacco, p.I.c., in Louisville, Kentucky, where he held several positions of increasing responsibility. Mr. Marshall holds a Master of Business Administration from Indiana University, South Bend, and a Bachelor of Business Administration in Finance from the University of Notre Dame. Bob also holds the CFA designation.





#### Paul Blanchfield Chief Commercial Officer

#### Paul Blanchfield serves as our Chief Commercial Officer, having joined Lantheus in January 2020.

Prior to Lantheus, Mr. Blanchfield worked at Takeda Pharmaceutical Co. where he served as the Head of the U.S. Immunology Business Unit and managed a multi-billion-dollar P&L covering multiple rare diseases products. Prior to his time at Takeda, Mr. Blanchfield served in several different roles at Shire Plc across almost 6 years, including as the Head of U.S. Immunology, General Manager of Nordic-Baltics, Head of Corporate Strategy, and Chief of Staff to the CEO. In his time at Shire, Mr. Blanchfield launched multiple products, worked across nine different countries, oversaw a restructuring to increase commercial focus and reduce costs, and led efforts in M&A, corporate defense, integration, and long-term corporate and portfolio strategy. Prior to his time at Shire, Mr. Blanchfield worked at McKinsey & Company for 5 years, where he focused on health care, marketing, and sales. Mr. Blanchfield earned an MBA / MA in Education from Stanford University and an AB in Economics from Duke University.





## Jean-Claude Provost, M.D.

Interim Chief Medical Officer

#### Jean-Claude Provost, MD joined Lantheus as Interim Chief Medical Officer in April 2022.

Dr Provost brings to the Company more than 30 years of experience in international development of therapeutic drugs and diagnostic agents, including radiopharmaceuticals and contrast media agents. During his career he has consistently demonstrated successful management of global research and development of products at all phases, from discovery to post-marketing life cycle management. Dr. Provost joined Lantheus from his firm, Theranostics Consulting, where he provides research and development, medical and strategic consulting services to pharmaceutical and biotechnology companies and investment firms. In this capacity, he has advised Lantheus for the last three years. Previously, he was head of global R&D for GE Healthcare's pharmaceutical diagnostics. He also held several management and clinical research positions with Pfizer, Bayer and Merck-Serono. He is a member of the Board of Directors of Exact Therapeutics AS, Norway and of Centre for Probe Development and Commercialization (CPDC), Canada. Dr. Provost holds degrees in Methodology and Statistics and Clinical Pharmacology from the University of Paris and a Doctorate in Medicine from the University Pierre & Marie Curie, Paris.





#### Etienne Montagut Chief Business Officer

#### Etienne Montagut joined Lantheus as Senior Vice President, Corporate Development in September 2018.

Mr. Montagut brings to the Company more than 20 years of commercial, portfolio management and business development & licensing experience. Prior to joining Lantheus, Mr. Montagut spent the last six years with GE Healthcare, the \$19 billion healthcare business of GE, and a leading provider of medical imaging, monitoring, biomanufacturing, and cell and gene therapy technologies. He held various senior leadership roles at GE Healthcare, including General Manager, Global SPECT Portfolio & Director of Cardiology, Executive, Global Product Leader SPECT Neurology & Cardiology, and most recently as Executive, General Manager Molecular Imaging Greater China. Prior to GE Healthcare, while at Ipsen (Euronext: IPN; ADR: IPSEY), a global specialty-driven biopharmaceutical group focused on innovation and specialty care, Mr. Montagut held both commercial and corporate positions, including Corporate Commercial Development, Business Development & Licensing and Portfolio Management. Mr. Montagut holds a Master of Business Administration from Imperial College, London, and a Master of Business Intelligence from EGE in Paris.





### Aseem Anand VP of Digital Solutions

#### Aseem Anand, PhD. is the Vice President of Digital Imaging Biomarker at Lantheus.

Since 2018, Dr. Anand has been leading EXINI Diagnostics AB, in Sweden, a wholly owned subsidiary of Lantheus Holdings. Under his leadership, EXINI has developed and commercially launched novel deep learning algorithms as a medical device in oncology image analysis, including the FDA cleared automated Bone Scan Index (K191262). Prior to EXINI, Dr. Anand was managing the translational research and correlative clinical trials at Memorial Sloan Kettering Cancer Center, NY, USA. Specifically, he led the development and validation of circulating tumor cells as a prognostic biomarker in metastatic prostate cancer. He has more than 20 peer-reviewed publications and has presented high impact abstracts in several international conferences. Dr. Anand has received his PhD in translational medicine from Lund University, Sweden and his Masters in Biotechnology from Columbia University, New York, USA.





## Bela Denes, M.D.

VP, Medical Affairs

Dr. Bela Denes (Vice President, Medical Affairs) is a board-certified urologist who practiced for 25 years and subsequently has had a distinguished industry career.

Prior to joining Lantheus, Dr. Denes was the Global Medical Affairs Lead at Amgen, responsible for overseeing the medical plans, launch preparation and lifecycle management of three urology pipeline assets in development. Prior to joining Amgen, he served as Vice President of Medical Affairs at Blue Earth Diagnostics until the company's acquisition by Bracco Imaging in August 2019. Prior to Blue Earth he spent time at Genomic Health, Eli Lilly, Pfizer, Spectrum and Abbott across medical affairs and clinical development. Additionally, Dr. Denes has presented and published numerous articles, abstracts, and posters at conferences both in the U.S. and abroad.





### Mark Kinarney Senior Director, Investor Relations

#### After graduate school, Mark spent nine years in equity research at Merrill Lynch, Morgan Stanley and UBS.

After several years away, Mark returned to the sell side to work in corporate access at Credit Suisse for four years. From 2016-2018, Mark worked on the Investor Relations team at Foster City-based biotech, Gilead Sciences. In late 2018, Mark joined Lantheus where he serves as Senior Director and Head of Investor Relations.





## Michael J. Morris, M.D.

Section Head, Prostate Cancer, Memorial Sloan Kettering Cancer Center

Memorial Sloan Kettering Cancer Center

## Dr. Morris is a prostate cancer specialist, clinical investigator, professor, and the Section Head of Prostate Cancer of the Genitourinary Oncology Service at Memorial Sloan-Kettering Cancer Center.

He earned his medical degree from the Mount Sinai School of Medicine in New York and performed his internship and residency in Internal Medicine at Columbia Presbyterian Medical Center. He then completed his medical oncology fellowship at Memorial Sloan-Kettering Cancer Center. Dr. Morris has led numerous clinical trials but has a particular research focus on targeted therapy for prostate cancer, especially those that bridge the fields of Medical Oncology and Nuclear Medicine. In the field of therapeutics, he has focused on tumor and bone-directed radiopharmaceuticals for prostate cancer. He was part of the leadership team that developed Lu-177 PSMA-617, which is now FDA approved for men with advanced prostate cancer. He has a research focus interest in developing novel imaging technologies for metastatic prostate cancer and in credentialing imaging biomarkers. He has been a co-developer of the Prostate Cancer Working Group 2 and 3 Consensus Criteria, and prostate-specific imaging technologies such as PSMA-directed PET imaging. In addition, he is the Medical Director of the Prostate Cancer Clinical Trials Consortium, and chairs the GU Committee of the Alliance for Oncology Trials in Oncology, an NCI-funded cooperative group for the conduct of cancer clinical trials.





## David Crawford, M.D.

Professor of Urology, University of California San Diego

Dr. Crawford is a board-certified urologist who has devoted his career in medicine to educating the public about men's health issues and finding effective techniques and procedures to address prostate cancer, the most common malignancy affecting men in the United States.

He is an internationally recognized expert in benign prostate hypertrophy, urologic cancers, and in particular, prostate cancer. As a professor in the Department of Urology, he instructs medical students, residents and fellows at UC San Diego School of Medicine. Dr. Crawford has conducted research in the treatment of advanced bladder cancer, metastatic adenocarcinoma of the prostate, hormone refractory prostate cancer, and other areas of urological infections and malignancies. He has authored or coauthored over 810 scientific articles, published seven textbooks, authored over 60 book chapters and provided more than 2,200 educational talks for patients and physicians. He has served as editor in chief of Grand Rounds in Urology since June of 2019.